

District of Columbia
DENTAL SOCIETY

NEWSLETTER

August 2017, Vol. 63, No. 8



Dr. Carol Blake

A Letter from the DC Dental Society President Carol Blake, DDS

Dear Colleagues:

I hope that everyone has been having a wonderful summer and staying cool during these heatwaves. It has been a successful first month as your new president and I am looking forward to continuing to serve. As I mentioned last month, my focus is on moving forward on the strategic goals set by the Board last year.

A big part of that is attracting new members to the society. Later this summer, we are conducting non-member focus groups with new and mid-career dentists around the city to begin to engage them, understand their needs and find out what would make being a DCDS member a must for them. We will also be utilizing this information to inform our development of pilot initiatives to test new Society programs and services.

Our speaker at the September 12th Monthly Meeting is Laura Hatch, an expert on practice management, who will present on front office operations. She will talk about ways to offer top-notch customer service, and improve team communication skills. As a reminder, members can attend the monthly meeting for free as a member benefit. In addition, for the September presentation, we're allowing dental staff to come as well, space permitting, for a cost of \$30. Register in advance on the DCDS website, because this is going to be a popular meeting. I look forward to seeing you all there!

Did you know each DCDS member is able to bring a non-member dentist guest to the meeting for free? As members, you are our greatest ambassadors to dentists in our community on the benefits, both professional and personal that organized dentistry has provided you. *(continued on page 2)*

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(Continued from Page 1) I encourage each of you to reach out to a young, mid-career dentist in your office building or that you may know peripherally and invite them to the September meeting, or any future monthly meeting. Please help us introduce non-member dentists to our Society.

And if you need more of an incentive, the ADA's Member-Get-A-Member campaign is in full swing! This is a recruitment effort that allows current ADA members to share success stories and the first-hand value that membership in the ADA provides. For each new, active member that you recruit, you will be awarded with a \$100 gift card! See the ADA's full page ad on page 6 for more details.

Please make sure to keep an eye out on the calendar of events on the DCDS website for our 2017-2018 monthly meeting series dates and topics. The Education Committee is in the process of lining up some great speakers for this year, and I want to take this opportunity to thank them for their hard work.

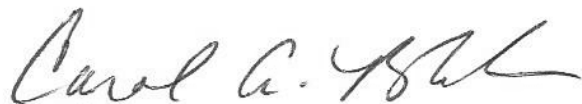
The DCDS Board has decided not to hold a golf outing this year as we do not believe that we will be able to net a profit in which to donate to the Foundation. Instead, we will focus on other, yet to be determined programming. We are also currently exploring our options for a spring meeting targeted at the entire dental team.

Finally, I'd like to congratulate Dr. Nahid Maleki, DDS, MS, on assuming the presidency of the American Association of Orthodontists, the world's oldest and largest dental specialty organization. Dr. Maleki is a long-time member of DCDS.

Enjoy the rest of your summer!

We are DCDS: passionate about our profession, our community, and our future!

Sincerely,



Carol Blake, DDS

President, DC Dental Society



For over 75 years, dentists in the Mid-Atlantic have trusted R.K Tongue Co. to safeguard their financial wellbeing and professional reputations. The D.C. Dental Society officially endorsed us in 1998 and every year since then to provide a comprehensive suite of insurance and financial services to its esteemed membership. We remain steadfast in our commitment to protecting your assets and your reputation.

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ADA President Responds to Washington Post Article

In response to the July 2nd, 2017 front page article in the Washington Post titled, “Dental lobby bares teeth on care laws,” the president of the ADA, Gary L. Roberts, penned a letter to the editor setting the record straight on the role of dentists in health care. “Missing was the staggering amount of time and resources dentists devote to public-health programs,” Roberts writes. President Roberts reiterates the mission of the ADA saying that “every person deserves access to quality health care. [The ADA] will continue to use our influence to advocate for programs we believe will achieve that goal.” You can read the full letter [here](#).

Long-time DCDS Member Elected President of AAO



In May, DCDS Member Nahid Maleki, DDS, MS assumed the presidency of the American Association of Orthodontists (AAO) for the 2017-2018 term. She has long been active in organized orthodontics at local, regional and national levels. Her volunteer service began in 1978 with the District of Columbia Society of Orthodontists; she is a past president of the organization. In addition to membership in the AAO, MASO and District of Columbia Society of Orthodontists, Dr. Maleki maintains membership in other professional organizations including the World Federation of Orthodontists, the American Dental Association, and the District of Columbia Dental Society. [Click to see full press release.](#)

Member News



Congratulations to DCDS member Dr. Angela Noguera, who was inducted as a fellow in the International Academy of Endodontists during its annual meeting in late June in Scottsdale, AZ. Dr. Noguera is shown here with Dr. Garry Carr, founder of the IAE.

New EPA Amalgam Rules Go into Effect: How Will Your Practice Be Impacted?

As you may be aware, the Environmental Protection Agency (EPA) has published the final rule for the disposal of amalgam. The rule was effective for new sources starting July 14th, 2017 and has a compliance date of July 14th, 2020 for existing sources. The new rule applies to dentists except those that:

- Exclusively practice one or more of the following dental specialties: oral pathology, oral and maxillofacial radiology, oral and maxillofacial surgery, orthodontics, periodontics, or prosthodontics.
- Discharge from a mobile unit operated by a dental discharger. (*Continued on Page 4*)

- (continued from page 3) Do not discharge any amalgam process wastewater to a POTW, such as dental dischargers that collect all dental amalgam process wastewater for transfer to a Centralized Waste Treatment facility as defined in 40 CFR part 437.
- Do not place dental amalgam, and do not remove amalgam except in limited emergency or unplanned, unanticipated circumstances, and that certify such to the Control Authority as required in § 441.50.

The DC Water and Sewer Authority is working on regulations that comply with the new federal regulations and may include additional requirements to enhance its own program. Some of the additional requirements will include submission of a discharge questionnaire before the compliance due date to help identify and track dental facilities; a training requirement and a requirement to submit an amended, one-time compliance report when amalgam separators are replaced at a facility.

For more information from the ADA about the new rule, click [here](#).

Karpa Dental Brokerage LLC

Karpa Dental Brokerage provides many benefits when you are selling or buying a dental practice.

- Serving Washington DC, Northern Virginia, Montgomery and PG Counties
- Show all practices personally
- NO fees to the buyer
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- Fair commission rates usually lower than our competition

Recently Sold Dental Practices

- Dr Ronald Grossman To Dr Deepa Suryanarayanan
Hyattsville, MD
 - Dr Michael Blicher to Dr Samantha Siranli
Washington, DC
 - Dr. James Chun to Dr Amsan Zaiber
Springfield, VA
- see more details in our website*

Selling or Buying a Dental Practice?

Visit www.karpadentalbrokerage.com for more information
or call 301-233-1814 or fax 301-664-7903 for a **Free Consultation**

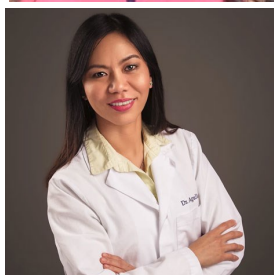
How to Check CE On-Line

Do you have Continuing Education (CE) credits that you'd like to submit or check on? Did you know that you can track them online? By logging into the [CE portal link](#), you can upload documentation and certificates from CE courses, as well as view approved credits and print your transcript. Try it today!

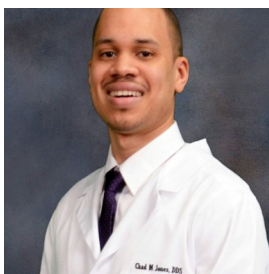
Welcome New Members



Dr. Donna Mehr Afshar – Dr. Afshar graduated from Boston University in 2009 and completed the graduate program in general dentistry at New York's Montefiore Medical Center in 2010. She has joined the practice of Penski, Irvin and Associates in Northwest D.C.



Dr. Sheila Agullana – Dr. Agullana has transferred into DCDS from the Virginia Dental Society. She graduated from the University of Colorado in 2011. Her practice is District Smiles in Northwest D.C.



Dr. Chad Jones – Dr. Jones graduated from Howard University in 2013 and completed the graduate residency program in general dentistry at St. Elizabeth's Department of Dentistry in 2014. He is opening a private practice in Southeast D.C.



Dr. Shebani Pahwa – Dr. Pahwa graduated from from the University of Maryland Dental School, Baltimore College of Dental Surgery in 2015. Her practice is in Northwest D.C.

Dr. Kaveh Zand – Dr. Zand has transferred his membership from the Maryland Dental Society. Dr. Zand graduated from the University of Maryland School of Dentistry in 2012, and completed a graduate program in endodontics at the Nova Southeastern University College of Dental Medicine in 2015. His practice is limited to endodontics, and is in Northwest D.C.

Member Get A Member



ADA American
Dental
Association®
America's leading
advocate for oral health

Building the future of our profession ... together!

Share why you're a member of the ADA

As an active member, you know first-hand the value of a strong ADA — greater recognition for the profession, more resources for members, and a louder voice in Washington and across the country.

Most ADA members say they **would recommend membership to colleagues**. Now, here's **your** chance!

ADA Member-Get-A-Member

Any ADA member dentist is eligible to participate in the **2017 ADA Member-Get-A-Member Campaign**.

With your help:

- **The ADA benefits** by being able to represent another member dentist.
- **The new member you recruit benefits** by taking advantage of all membership has to offer.
- **You benefit** by strengthening the ADA and sharing the value of membership with another colleague — plus there are incentives and prizes for recruiters! For details visit ADA.org/MGAM.

Recruiting is Rewarding

You will be rewarded with a \$100 gift card for each new, active member you recruit (up to five members or \$500 in gift cards)! Or you may decline the incentive and ADA will contribute \$100 to the ADA Foundation. Please see *Campaign Rules* for full details at ADA.org/MGAM.

Participate in the 2017 Member-Get-a-Member Campaign and help build the future of our profession!

Don't Delay! For resources to assist your recruiting efforts, plus complete guidelines and rules visit ADA.org/MGAM, send an email to mgam@ada.org or call the ADA Member Service Center at 800.621.8099.



Build a Front Office Team that Rocks!

September Monthly Meeting

The next DC Dental Society monthly meeting will be held Tuesday, September 12th at the Westin Georgetown and will feature a presentation by Laura Hatch entitled “Build a Front Office Team that Rocks!”



Session Abstract

Learn the communication skills and procedures that create the ultimate customer service experience. Learn how to handle common scheduling issues - Reduce cancellations/no-shows, set production goals, maximize treatment coverage and increase case acceptance. Experience a happier, higher producing team. Improve and master the essential systems. To take your practice to the next level, well-defined systems and proper training must be in place. When team members understand the ‘why’ behind ‘what’ they are asked to do, the practice runs more efficiently and smoothly.

Learning Objectives

- Techniques for setting and achieving production goals
- Breakdown the schedule and learn to manage issues as they arise
- Communication skills and protocols for cancellations and no-shows
- Communication skills for gaining case acceptance

Presentation Topic	Location
Build a Front Office Team that Rocks!	Westin Georgetown 2350 M St NW
Schedule	Washington, DC 20037
5:00 p.m. — Registration	
5:45 p.m. — Business Meeting	Parking at the Westin
6:00 p.m. — Presentation	
8:00 p.m. — Dinner	Before 5:00 p.m.: \$15 After 5:00 p.m.: \$10

Members planning to attend the September meeting should RSVP [online](#), by phone at (202) 367-1163, or via email at info@dcdental.org by 5:00 p.m. on Monday, September 11th. Monthly meetings are free to members as a membership benefit. Members may also bring one non-member dentist guest for free. Dental staff are \$30. For more information, including the presenter bio, and to register, click [here](#).



The DC Dental Society is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

The DC Dental Society designates this activity for 2 continuing education credits. Sponsored in part by:



Sleep Disordered Breathing in the Dental Office

October Monthly Meeting

The October DC Dental Society monthly meeting will be held Tuesday, October 10th at the Westin Georgetown and will feature a presentation by Dr. Paul McLornan entitled, "Sleep Disordered Breathing in the Dental Office." This presentation was originally scheduled for March 2017, but was cancelled due to inclement weather.



Session Abstract

Sleep Disordered Breathing (SDB) has been identified by the NIH as one of the most prevalent and most under-diagnosed medical conditions. Left untreated, the condition has significant associations with morbidity and mortality. Dr. McLornan will discuss why he believes that "as dentists we can ignore SDB in our patients but it will not ignore our patient's overall health, their dentition or our dentistry."

Learning Objectives

Dentists who participate in the program will:

- Learn what Sleep Disordered Breathing (SDB) is and how prevalent the condition is
- Learn how it is currently diagnosed and treated by our medical colleagues and how dentists can identify and treat SDB
- Be introduced to FDA approved oral appliances used to treat the condition
- Be informed about the current research into the dental treatment of SDB.

<i>Presentation Topic</i>	<i>Location</i>
<i>Sleep Disordered Breathing in the Dental Office</i>	Westin Georgetown 2350 M St NW
<i>Schedule</i>	Washington, DC 20037
5:00 p.m. — Registration	
5:45 p.m. — Business Meeting	Parking at the Westin
6:00 p.m. — Presentation	
8:00 p.m. — Dinner	Before 5:00 p.m.: \$15 After 5:00 p.m.: \$10

Members planning to attend the October meeting should RSVP [online](#), by phone at (202) 367-1163, or via email at info@dcdental.org by 5:00 p.m. on Monday, October 9th. Monthly meetings are free to members as a membership benefit. Members may also bring one non-member dentist guest for free. Dental staff are \$30. For more information, including the presenter bio, and to register, click [here](#).



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50% discount on online CE from the ADA

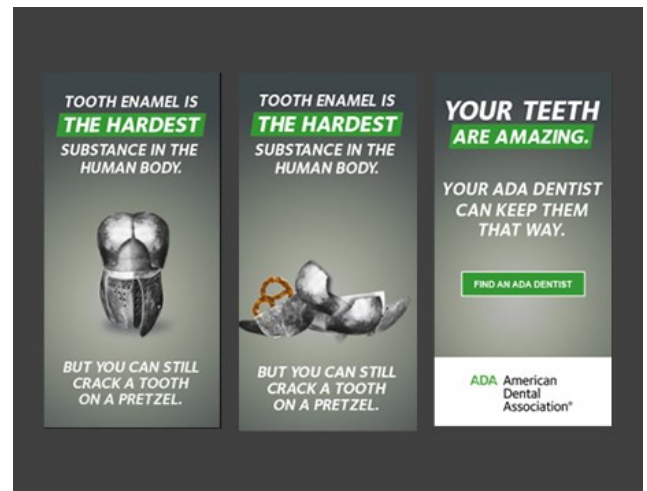
The ADA is offering a 50% off discount for select CE courses for a limited time.

- [Image is Everything: The Power of 3D Ultra-Low Dose Imaging in Dentistry](#) or free video (no CE)
- All you need to know about [Clinical Implantology](#)
- [Managing Sedation Complications](#)
- [Intranasal Local Anesthesia for Maxillary Non-Molar Teeth](#) or free video (no CE)

The D.C. Board of Dentistry accepts up to 8 hours of on-line learning as part of the 25 hours of CE required every two years for licensure renewal. Visit www.ada.org for more information.

ADA Launches National Consumer Advertising Campaign

The ADA has launched a national digital advertising campaign to support the “Find-A-Dentist” tool. The campaign highlights amazing facts about teeth, and how an ADA dentist can help patients keep their teeth amazing. If you haven’t updated your “Find-A-Dentist” profile for some time, now is the time to do it. [Click here](#) for more information, and to update your profile.



DC Oral Health Surveillance System Symposium

The District of Columbia Department of Health’s Oral Health Program is hosting a symposium that will introduce the public to the newly launched DC Oral Health Surveillance System (DC OHSS) and will provide information on national and state-based oral health surveillance systems, the development and planned evolution of the DC OHSS and the current and future uses of the OHSS. The DC OHSS Symposium will be held at the Gallaudet University Kellogg Conference Center on August 21st from 9:30 AM-2:00 PM. To register for the Symposium click [here](#), and should you need further information, please contact Justice.Armattoe@dc.gov. Space is limited, so please register by August 14, 2017 to secure a spot.

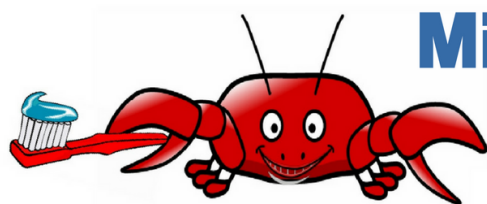
Correction

In our last newsletter, we published a list of the members who received Excellence in Continuing Education Certificates in recognition of earning fifty or more hours of continuing education between June 1, 2016 and May 31, 2017. **Dr. Donald Meyer** should be added to that list. Congratulations!

Volunteer Opportunities

Urgent Call for Providers

Remote Area Medical of Virginia (RAM of Virginia) is seeking 10-15 dentists who are licensed in the District of Columbia to help provide dental services at Barry Farms Recreation Center in Anacostia on August 26th and 27th, 2017. If you're not familiar with RAM of Virginia, the organization has just completed the 18th Annual Wise Health Expedition. [Read the Washington Post article](#). Over 2,000 people had access to free medical, dental and vision services. RAM is planning on providing the same services to D.C. residents. The goal is to provide immediate assistance to those in need, and help individuals navigate the current infrastructure for care that is available. RAM provides all dental chairs and equipment. They just need you! To receive more information, or to register as a volunteer, please contact Marcus Adkins at marcusva@ramusa.org or Kim Schwaner at kimva@ramusa.org.



Mid-Maryland Mission of Mercy

Dental Clinic & Health Equity Festival

9.7.2017 to 9.10.2017
University of Maryland XFINITY Center

Catholic Charities of Washington and the University of Maryland, School of Public Health, Center for Health Equity have teamed up to hold the 3rd Bi-Annual Mid-Maryland Mission of Mercy and Health Equity Festival (MOM/HEF) September 7-10 at the University of Maryland Xfinity Center in College Park, MD. The MOM/HEF is a two-day free dental clinic run with volunteer dentists, dental hygienists, and physicians, with portable equipment for cleanings, x-rays, oral surgery and fillings. The organization is looking to raise \$23,000 to reach its budget goal of \$154,000. The funds will be used to offset expenses for the project including dental and medical supplies, transportation costs, equipment rental, IT infrastructure, and insurance and registration materials for the event. Those interested in donating time or funds may do so at www.catholiccharitiesdc.org/mom.

Classifieds

Real Estate Opportunities

PRACTICE FOR SALE – ANNAPOLIS—Owner moving. Modern ops pl for 3. Digital X-rays. Condo complex grossing \$300k P/T. Buy or rent condo. BELTSVILLE— 2 ops room for more. Modern equipment renovated. Shopping center with visibility. Grossing \$300k. POLCARI ASSOCIATES LTD (800) 544-1297

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DENTAL OFFICE SPACE FOR LEASE

Share space in a dental office in Chevy Chase (just outside the city). 4 fully equipped treatment rooms; time and lease arrangements flexible. Contact Neil Cohen, DDS, 301-654-7760 or ncohen@us.net.

DENTIST NEEDED IN D.C. AND V.A.

General dentist needed for busy Washington and Arlington offices. Two days a week including Saturdays. Non managed care offices with excellent and friendly environment. Available immediately. Experience is needed. Possible future opportunities. Contact Nader Rezvani, DDS, 202-457-0070 or bestdds@verizon.net.

Advertise with DCDS

Classified ads in the DCDS Newsletter are easy to coordinate. Simply fill out an [advertisement contract](#) and e-mail the completed contract and your ad to info@dcdental.org. We will then send you an invoice and request payment information. Without the payment, your ad will not run.

Deadlines:

The Newsletter is usually distributed on the first Wednesday of every month. Ads are due to the Society two weeks in advance in order for them to appear in the next newsletter.