

Newsletter



January 2012

Vol.51 No.1

January Monthly Meeting: Digital Dentistry: The Future is Now



Dr. Gary Hack

Dr. Hack will present his research on CAD/CAM or digital dentistry, which was recently published in the April 2011 issue of the Journal of the American Dental Association's Professional Product Review. He will also discuss how digital dentistry is revolutionizing how dentists make impressions, fabricate restorations and communicate with their laboratories.

Dr. Gary Hack received his dental degree from the University of Maryland School of Dentistry in 1979 and he completed a general practice residency in Seattle, Washington with the U.S. Public Health Service in 1980. Dr. Hack is associate professor in the Department of Endodontics, Prosthodontics and Operative Dentistry, and director of clinical simulation research at the University of Maryland School of Dentistry where he has been on faculty for the past 25 years.

The **Tuesday, January 10, 2012** scientific lecture will begin at 5:30 p.m. followed by dinner and a business meeting at 7:15 p.m. To register for the lecture please call the Society office, complete the registration form on page 2 or send an email to info@dcdental.org with your name. When registering, please indicate if you are staying for dinner.

Upcoming....

~ February Monthly Meeting:
Update on Pharmacology

Inside....

- ~ 2011-2012 Membership Directory
- ~ Give Kids a Smile
- ~ Nation's Capital Dental Meeting

Would you like to receive the *Newsletter* by email? If so, please fill in the information below and fax back to the Society office at (202) 546-1482 or send an email to info@dcdental.org.

Name _____

Email _____

No Pain, No Gain

The year 2011 will probably be regarded as one of epic change for the District of Columbia Dental Society. In June, the Board of Directors elected to part ways with Mr. C. Jay Brown who had served as our executive director for the better part of 28 years. Needless to say, the evolution of our society over that 28 year period was monumental, and Mr. Brown is to be commended for the guidance he provided and more importantly, for the professional staff he assembled. Due to their skills and expertise, the essential functions of the dental society have continued without interruption.

A committee was formed immediately to find a new executive director and has met almost weekly. This committee immediately decided to formulate a strategic plan for the future of the dental society, which would allow them to search for new leadership who can best help us implement the new plan.

One thing is certain, Change! Change is hard, time consuming and can be disconcerting for some. However, as Frederick Douglass said, "If there is no struggle, there is no progress." I believe 2012 can and will be a year of opportunity for the D.C. Dental Society. As members, one of the best things we can do for the society this year is to be committed to attending meetings, volunteering for activities like Give Kids a Smile and the Nation's Capital Dental Meeting; and supporting and encouraging our leadership as they chart a new direction for the Society.

Though commonly misattributed to Charles Darwin, an anonymous author once wrote, "It is not the strongest of the species that survive, nor the most intelligent, but the one most responsive to change."

Here's to all the changes in the new year!

Larry A. Crisafulli, DDS
Editor

District of Columbia Dental Society NEWSLETTER

The *Newsletter* is published monthly except April, July and August by the District of Columbia Dental Society.

Phone: (202) 547-7613

Fax: (202) 546-1482

Website: www.dcdental.org

Email: info@dcdental.org

Subscription is included in membership dues. The views expressed by the advertisements and member contributors do not necessarily reflect the opinions or official policies of the D.C. Dental Society and should not be considered as an endorsement.

Editor: Larry Crisafulli, DDS

Email: lacrisafulli@comcast.net

Postmaster: Send address changes to the District of Columbia Dental Society *Newsletter*, 502 C Street, NE Washington, DC 20002-5810

Monthly Membership Meeting Reservation Form

Tuesday, January 10, 2012

Washington Marriott Hotel
1221 22nd Street, NW

Scientific Lecture

Dinner Meeting

5:30 p.m. - 7:15 p.m.

7:15 p.m. - 8:30 p.m.

Active / Life / Metropolitan Member (No charge)

Associate / Student Member (\$50.00) Guest / Non-Member (\$50.00)

Name _____

Name(s) of Guest(s) _____

Return form by mail/fax/email to:

D.C. Dental Society 502 C Street, NE, Washington, DC 20002

Fax: (202) 546-1482 / Email: info@dcdental.org

Online Membership Directory Now Available!

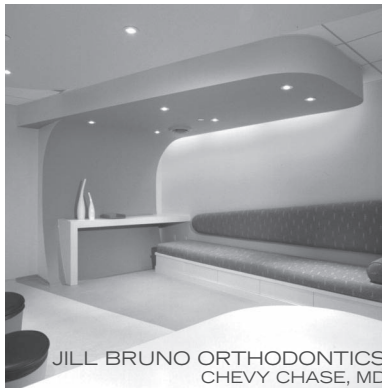
The 2011-2012 Membership Directory is now online. The directory is available on the D.C. Dental Society website at www.dcdental.org. On the right side of the home page, there is a link that says "Online Membership Directory - Members Only!". All members will have access to other Society members address, phone number and email by logging in with their current ADA number. This directory is password protected and not available to the public.

The online membership directory consists of a current listing of all 2011-2012 Society members. There are also links for the 2011-2012 committees, the Society's endorsed services and quick reference listings which are currently being updated by the Society Board of Directors. When those lists are finalized, we will update the directory with that information.

When reviewing the directory and you find that you need to have your membership information updated, please contact Audrey Tillery at the Society office by phone at (202) 547-7613 or by email at atillery@dcdental.org with your changes.

We hope that you enjoy the directory and find it useful!

Correction: In the December Monthly *Newsletter*, there was a memoriam for Dr. Ernest Garcia. The Society apologizes for the miscommunication. Dr. Ernest Garcia is currently residing in Florida.



**FORMA
DESIGN**

**TOP DOCTORS
TOP DESIGN**

Award-winning
architecture firm
FORMA Design
partners with Washington's
Top Doctors + Dentists
to create stunning
medical and dental spaces
that build practice value.

FORMAonline.com

1524 U STREET, NW, DC 20009
202 265 2625

Give Kids a Smile Day Screening

On December 14, 2011, the Society's Give Kids a Smile Day volunteers screened children from Chamberlain Elementary and Blow Pierce Junior Academy at Chamberlain Elementary School in preparation for Give Kids a Smile Day on February 3, 2012 at Howard University College of Dentistry.

The Society volunteers provided examinations for each child so that their parents will know what treatment will be given on February 3, 2012. Also, it assists in volunteer and resource planning.

A total of 333 children were screened. The screening volunteers were as follows:

Dr. Michael Blicher
Dr. Sally Cram
Dr. Larry Crisafulli
Dr. Margaret Culotta-Norton
Dr. Ali Fassihi
Dr. James Feldman
Dr. Norman Forster
Dr. Patrick Grogan
Dr. Tristram Kruger
Dr. Isabelle Lass
Dr. Dipa Patel
Dr. Takeisha Presson
Dr. James Richeson
Dr. Alan Singer
Dr. Allena Willis



PARAGON DENTAL PRACTICE TRANSITIONS

THE PARAGON DIFFERENCE

After handling thousands of transactions over the past two decades, PARAGON consultants know that no two clients and no two transactions are the same.

A practice transition is a very personal event that requires very special attention. Nothing is taken for granted. We customize every single transaction to satisfy the needs and goals of our clients. We handle each transaction as if we are the client. This is just one of the many reasons why PARAGON is so unique.

Judge for yourself! Call us for a complimentary consultation. No obligation...just a very worthwhile education!





Approved PACE Program Provider
FAGDMAGD Credit
Approval does not imply acceptance by a state or
provincial board of dentistry or AGD endorsement
4/1/2009 to 3/31/2012

Sign up for our free newsletter at paragon.us.com. Contact us at 866-898-1867 or info@paragon.us.com.



HAPPY BUYERS
HAPPY SELLERS

P.O. Box 285 · Clarksville, MD 21029
www.polcariassociates.com
 410.997.9413 · 800.544.1297 · fax 410.997.4427

POLCARI ASSOCIATES, LTD.

Practice Sales · Appraisals · Partnerships

| | |
|---|--|
| <p>Free Consultation (Most Areas) No Up Front Fees Appraisal Fee Included Average Sale <6 Months Free Financing Help</p> | <p>All Cash Sales Low Commission No Buyer's Fees Over 200 Buyers Dentist Owned</p> |
|---|--|

NEW BUYER REPRESENTATION PROGRAM
 for dentists purchasing a practice not listed with us:
 Accurate appraisal • Cash flow / overhead analysis
 Financing assistance • Negotiating services

800-544-1297 www.polcariassociates.com

When you want to sell your practice,
 we offer unparalleled opportunities for buying, selling, or merging. We match buyers and sellers nationwide, which means your pending or future sale has even greater potential.

As the region's most experienced dental practice brokers, and a division of Henry Schein Professional Practice Transitions, The Snyder Group provides expert guidance at every turn—from practice valuation and financing through contracts and settlement.



TIMING IS EVERYTHING

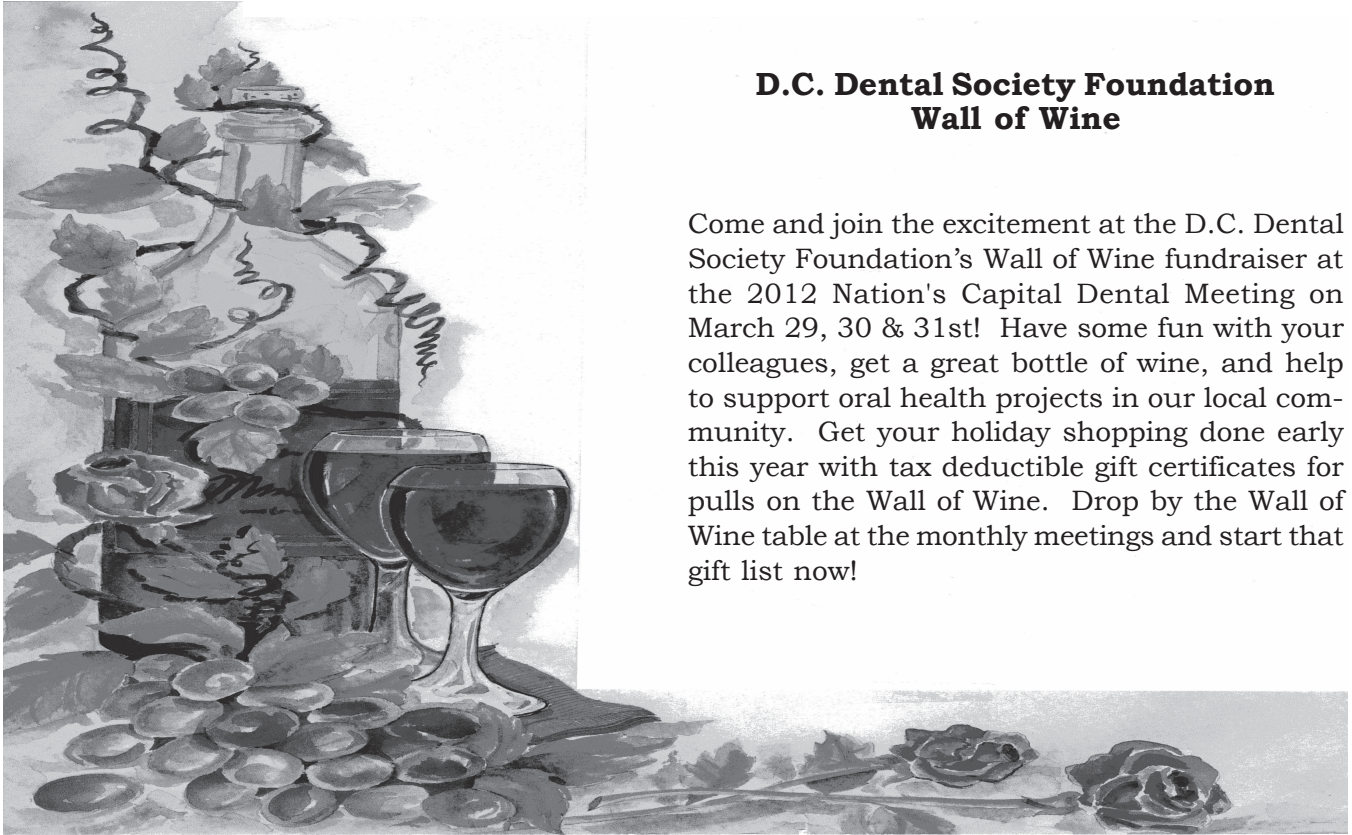
To learn more about improving your opportunities for success, call **1-800-988-5674** or visit www.snydergroup.net today to view practices for sale nationwide.

THE SNYDER GROUP
A DIVISION OF HENRY SCHEIN®

HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

100 Centre Blvd., Suite A, Marlton, NJ 08053

11YS 5333



D.C. Dental Society Foundation Wall of Wine

Come and join the excitement at the D.C. Dental Society Foundation's Wall of Wine fundraiser at the 2012 Nation's Capital Dental Meeting on March 29, 30 & 31st! Have some fun with your colleagues, get a great bottle of wine, and help to support oral health projects in our local community. Get your holiday shopping done early this year with tax deductible gift certificates for pulls on the Wall of Wine. Drop by the Wall of Wine table at the monthly meetings and start that gift list now!



Foundation Board of Directors

DENTAL COLLECTIONS

by
SHERRY M. BERSON
Attorney At Law

Agent of Equifax Credit Reporting Bureau
Credit Listing - Address Tracing
Health Insurance Appeals
Billing Disputes
Contingency Fee
email: Bersonaty@verizon.net

P. O. Box 341788
Bethesda, MD 20827
Tel.: (301)-229-6012
Fax: (301)-229-2017

Admitted to practice:
- District of Columbia
- Maryland
- Florida
- U. S. Supreme Court



Call or fax for explanation of services

The Nation's Capital Dental Meeting - A Regional Meeting

March 29th, 30th and 31st

Our meeting began 80 years ago as a way for our members to conveniently obtain exemplary continuing education and share experiences in a collegial and professional environment. The meeting has grown steadily and is now the largest dental meeting in the states of Virginia, West Virginia, Maryland, Pennsylvania, New Jersey, Delaware and the District of Columbia. We are the only regional meeting in the Middle Atlantic area. What started as a meeting for our D.C. Dental Society members has grown and now many non members benefit from the hard work and dedication of our volunteer members. Presently less than 10% of those attending the meetings are D.C. Dental Society members.

This year the leadership of the D.C. Dental Society completed a strategic planning session. One of the conclusions was that the Nation's Capital Dental Meeting is an important part of our Society's culture and needs to continually grow and improve. This will benefit our membership immensely by providing excellent, convenient continuing education, helping to stabilize our dues, assisting with leadership development and lastly it will help promote the culture of professional collegiality we all desire.

New this year to the meeting is "Playback Now, Inc.". Playback Now, Inc. will be taping selected lectures at this year's meeting and will make them available on-line at no cost to those who attended the meeting. If you miss a lecture, you can listen to it at your convenience at a later date. To cover the cost of this service there will be a registration fee of \$25 per attendee. The registration fee will be waived for students and volunteers who attend the meeting. The planning committee has instituted this registration fee to allow for future growth of value added programming, to encourage volunteerism and to benefit our membership. Remember only 10% of those who attend are members and until now those non members attended at no cost. This new fee will benefit you, your Society and enable our meeting and our educational parameters to flourish and expand.

Robert W. Emery, DDS
General Chairman
2012 Nations Capital Dental Meeting

Clinician Escorts and Room Captains!!

If you are interested in volunteering for one of these positions at the 2012 Nation's Capital Dental Meeting, March 29-31, please send an email to Taryn Habberley at thabberley@ccdental.org.

CLASSIFIED

SPACE TO SHARE: 3 operatories in Foggy Bottom near the metro, available immediately. If interested, please call (202) 487-5683.

FOR RENT: Dental operatory for rent in a modern office in Chevy Chase, MD. If interested, please call (301) 908-8466.



USPS No. 456-110
Periodicals
Postage Paid at
Washington, DC

USPS No. 456-110
502 C Street N.E.
Washington, DC 20002-5810